

CAREERS 2010

Thursday

25th March 2010

at the **Villa Marina**

9.00am - 7.00pm

Admission Free

Supported by **Energy**
FM

- @ MEDIA
- Financial Services
- RETAILING
- LEARNING
- ENGINEERING
- MANY MORE...

Careers 2010

Welcome from the Minister for Education



Foreword by Minister for Education Hon Mrs Anne Craine MHK

We are very lucky in the Isle of Man that we enjoy a diversified economy that provides a wide breadth of career opportunities for our small working population.

Where else can you take up a career in our core industries of finance, insurance, agriculture, engineering and health but also the extraordinary fields of space commerce, animation, confectionery and motorsport?

Careers 2010 is hosted to be able to showcase some of the areas that anyone seeking a career might consider of interest and let them know what qualifications and qualities they may need and how to get there.

We are pleased to welcome many exhibitors from all walks of life but, in addition, are pleased to have the presence of the Careers Guidance Service. It is here to advise, guide and inspire you into a career choice that you will find challenging, enjoyable and satisfying.

I am very grateful to all those who are exhibiting for giving up their valuable time to demonstrate the career opportunities that are available in the Isle of Man.

Our economy continues to grow and a skilled, motivated workforce will be our greatest strength as we move into the future.

Good luck with your future career choice.

Welcome from the Minister for Trade and Industry

Foreword by Minister for Trade and Industry Hon Mr David Cretney MHK

We gather again for the annual careers convention, where individuals can gain an understanding of, and access to, a wide range of exciting local careers.

The Government and employers in the Isle of Man currently work closely together, through Sector Skills Groups, to ensure that the Island can develop its workforce by identifying and embracing opportunities for training in order to meet its future workforce needs. To this end, it is essential that employers in the Isle of Man make contact both with young people who are making choices about future careers and adults who are exploring new careers options.

The careers convention provides an ideal opportunity to develop a dialogue, helping individuals to make informed choices regarding their future careers. The Job Centre and Careers Guidance Service are both on hand to provide tailored advice and help as the choices each individual makes regarding their career are among the most important in their lives.

The Isle of Man offers a wealth of opportunities and support to individuals to help make informed choices and to develop in their chosen field, helping each of us achieve our potential. I hope that you enjoy the careers convention and make the most of the valuable opportunity to meet employers face to face.



So, what are you here for?

Careers education has three parts to it:

1. Self-Development. The first element of careers education is knowing and understanding yourself. If you don't know what you like, what you don't like, where your interests lie, what you want to achieve, what your skills are, what your strengths are and how high you want to aim – then you are probably not ready to think about your future career. You need to do some thinking – **use the careers stands at the convention to help you reflect on yourself.**

When you talk with the people at the different stands do you think: "Yes – this could be me" or "No – I'm not cut out to do this". Why do you feel that way?

2. Career exploration. The second element of careers education is getting to understand the world of work and checking out the opportunities that exist. You need to build your knowledge of work. Why do some people choose jobs with lower pay? What other rewards do jobs offer? What is a high salary? How will better qualifications give me greater choice of jobs? Which jobs will be beyond my reach if I don't get qualifications? How can some people work for themselves and employ other people? How high can someone go in different jobs? How transferable are the skills from one job to another? If you don't know much about the opportunities that exist **use the career stands to find out as much as you can about the world of work.** You are not really ready to think about making a career decision until you understand the broad range of choices.

3. Career management. The third element of careers education is about narrowing down the choices and making decisions, identifying what you need to do to enter a specific career, finding out how you get qualified and how you might get some experience. It is also about checking out that you could do this, getting good advice and making plans including a "plan B".

Use the career stands and Careers Guidance Service to explore a few careers in greater detail and to seek advice about your possible plans.

Do you know what you are here for?

Paul Craine
Co-ordinating Adviser 11-19 Education
Department of Education

Questions you may wish to ask employers

What qualifications are required (if any) for this job?

What skills and knowledge do you like people to have?

Is it useful to have IT skills?

What do employers expect from young people?

If I go to university will it help me get a job in this industry?

Does work experience help?

Do you ask for a CV? If so, what do you want it to tell you?


















Are there opportunities to travel or move off the Island?

If I want to stay on the Island are there prospects for promotion?

What training is available? Is it in-house, day release or evening class?

Are there an opportunities to gain recognised, work-based qualifications?

List of sectors

-  Media
-  Pharmaceutical
-  Public Services
-  Marine Fishing
-  Engineering/Manufacturing
-  Financial Services
-  Professional Services
-  Construction
-  Armed Forces
-  Transport
-  Recruitment
-  ICT
-  Careers Advice/Learning
-  Charity
-  Retail
-  Hospitality/leisure
-  Religious Careers

Foyer



Department of Education

The Department operates the Island's 35 primary schools, five secondary schools, the Isle of Man College and the International Business School, as well as youth and play services and library facilities. Its vision is to provide high quality, lifelong learning opportunities for all the people of the Isle of Man so they can develop their own potential and are able to contribute fully to society. The Department has 2,600 employees. While more than half of these are teachers and lecturers, who enjoy many advantages over working in the UK, such as better teacher-pupil ratios and excellent resources, it also recruits managerial, technical and administrative staff, education support staff, youth and community workers, school meals staff, caretakers, cleaners, grounds staff and ancillary workers. Its vacancies are advertised on its website and in the local media and staff are happy to chat to you about them during your visit.

Contact: Human Resources

Tel: 01624 685808

Email: admin@doe.gov.im

www.gov.im/education



Careers Guidance Service

Under stairs in Foyer

The Isle of Man Careers Guidance Service offers careers information advice and guidance to everyone.

- If you want advice about a particular job or type of work
- If you want to know what skills, knowledge and qualifications are required for a job
- If you want to know where to find more information about a job or career
- If you want to know about suitable local companies where you might apply for work
- If you want to sort out what kind of job you are best suited to
- If you are already working and want a new challenge
- If you feel that you have had difficulty finding work

- If you have a disability that you feel is a barrier to finding education or employment
- If you are facing redundancy
- If you want advice about interview techniques
- If you are planning to go on to Higher Education
- If you are unemployed and looking for work

Contact: Careers Guidance Service

Tel: 01624 685128

Email: careers@gov.im

www.gov.im/careers

Royal Hall and Promenade Suite

Exhibitors in alphabetical order

Anglo-Eastern Crew Management

Royal Hall Stand 20

Looking for something different...a challenging career
Train as a Deck Officer....or even an engineer

I hear you say what can Anglo Eastern offer me?
Three years debt-free training between college and sea

So if you are interested and want information at hand
Come down and have a chat with us at our stand.

Contact: David Sweet

Tel: 01624 640194

Email: sweetd@angloeasterngroup.com

www.anglo-easterngroup.com



B&Q Isle of Man

Promenade Suite Stand 15

Retail, focusing on home improvements and gardening.

Contact: Jackie Fernie

Tel: 01624 639509

Email: iom370.personnel@b-and-q.co.uk

www.diy.com



Barclays Wealth

Royal Hall Stand 28

Barclays Wealth is a leading global wealth manager, and the UK's largest, with total client assets of £134bn as of 30 June 2009. With offices in 25 countries, Barclays Wealth serves affluent, high net worth and intermediary clients worldwide, providing international and private banking, investments management, fiduciary services and brokerage.

Barclays Wealth employs around 800 in the Isle of Man and is the largest commercial employer in the Island. Opportunities therefore exist in operations, wealth intermediaries, wealth international, wealth advisory/structuring and infrastructure support areas.

Contact: Yvette Scales

Tel: 01624 684242

Email: yvette.scales@barclayswealth.com

www.barclayswealthcareers.com



Boston Group Ltd

Royal Hall Stand 24


Boston Group Ltd is an independent, privately owned company which provides a wide range of bespoke services to high net worth individuals, their families and to fund managers. Since its formation, Boston has established itself as a leader in the Isle of Man financial services sector. Our ambitious growth and business development plans mean that we are able to provide exceptional individuals with exciting career development opportunities working with and complementing our existing committed and enthusiastic team.

Contact: Julie Harrison
Tel: 01624 692951
Email: jharrison@boston.co.im
www.boston.com

 **Capital International Ltd**
Royal Hall Stand 26

Capital International Ltd delivers international investment services to a wide range of institutions, investment professionals, financial advisers and high net worth individuals. Our unique capability at the heart of the international financial service industry enables us to deliver powerful solutions from our investment platform both to fulfil individual investment needs and to support the aspirations of our business partners. Our services include: Investment management, global stock broking, investment administration, global custody and treasury management. Capital International is a member of the London Stock Exchange and is licensed by the Isle of Man Financial Supervision Commission to carry out investment business and provide collective investment scheme services.

Contact: Wendy Callister
Tel: 01624 828228
Email: w.callister@capital-iom.com
www.capital-iom.com

 **Caledonian Trust (IoM) Limited and Caledonian Fund Services (Europe) Ltd**
Royal Hall Stand 25

Caledonian Trust (IoM) Ltd is part of the Caledonian Group's European operations. We provide company and trust administration as well as accountancy services to a variety of clients worldwide. We ensure that the administration of our companies and trusts is conducted to the highest standards and have enjoyed long relationships with many of our clients. Are you interested in a career in accountancy or administration? We support our staff to undertake professional qualifications and presently we have staff studying for the Institute of Chartered Secretaries or Administrators (ICSA), Society for Trust and Estate Practitioners (STEP) and the Association of Accounting Technicians (AAT).

Contact: Samantha Pemberton
Tel: 01624 640154
Email: samantha.pemberton@caledonian.com
www.caledonian.com

 **Christian Careers and Opportunities**
Promenade Suite Stand 12

There are many opportunities for careers in a Christian environment as well as gap-year and other short-term training. The opportunities through churches on the Island, in the UK and further abroad include Careforce, Year4God, Oasis UK and many more. Many of you will have met, through school, Alex Brown and his team from the Scripture Union, who offer opportunities for short and long-term volunteering that could lead to qualifications in youth work and enable exploration of where your future may lie.

Contact: Margaret Burrow
Tel: 01624 842608
Email: margaret.burrow@mcb.net

 **Civil Engineering c/o Design Services Division**
Royal Hall Stands 32-33

Civil engineering is all about creating, improving and protecting the environment in which we live. It provides the facilities for day-to-day life and for transport and industry to go about its work. Infrastructure is the thing that supports our daily life – roads and harbours, railways and airports, hospitals, sports stadiums and schools, access to drinking water and shelter from the weather. Infrastructure adds to our quality of life and, because it works, we take it for granted. Only when parts of it fail or are taken away do we realise its value.

Contact: Aidan McCusker
Tel: 01624 686670
Email: aidan.mccusker@gov.im
www.gov.im/transport



Dandara/Heritage Homes

Royal Hall Stand 30

In 1988, Dan Tynan established Dandara and was joined by his college friend Seamus Nugent in 1989. Twenty years – and many prestigious awards later – we have created an impressive portfolio of residential and commercial projects throughout the UK and its offshore islands. With highly motivated and talented people taking great pride in what they do, we encourage empowerment, innovation and lateral thinking so that our staff can deliver first class products and services to our customers. Thanks to their commitment and experience, we are creating better living and working environments to meet the challenges of an ever-evolving marketplace.

Contact: Kelly Bennett

Tel: 01624 693385/07624 460702

Email: kbennett@dandara.com

www.dandara.com



Department of Agriculture, Fisheries and Forestry

Royal Hall Stand 10

Forestry Division

The Forestry, Amenity and Lands Division of DAFF manages an estate of approximately 28,000 acres, comprising upland heath, plantations and the 18 national glens. It also has responsibility for sawmill operations and looks after other amenities such as the Tynwald National Park, Cooil-y-Ree and Garey ny Cloie Gardens. The Division has, from time to time, opportunities for various manual positions as well as technical posts in forestry, arboriculture, recreation and countryside management.

Animal Health Division

The veterinary officer is involved daily in the work of the Animal Health Division. All current veterinary officers have held positions in private veterinary practice before appointment to the Division. The Division has a role in the prevention and control of notifiable diseases. Veterinary officers are involved in the health status of livestock, with procedures and protocols in monitoring schemes, the testing of animals on the farm and the prevention of importation of animal diseases from other countries. The enhancement of animal welfare is monitored to ensure high standards of animal welfare on farms, during transport, at markets, in the abattoir, on export and in the maintenance of standards in breeding, boarding and riding establishments. The Division and the veterinary officers are involved with the certification and inspection for export of live animals, meat and other animal products by ensuring the high

health status of the national herds and flocks and that the animal and public health requirements of importing countries are met. All veterinary officers are certified official veterinary surgeons and provide daily professional services to the meat hygiene team, DLGE and the safeguarding of public health at the new meat plant. Veterinary officers are involved in the legislative programme to update, amend, enforce and introduce legislation.

Agricultural Services

The Isle of Man College, with organisational help from DAFF and employers, along with financial support given by DTI, run a series of land-based NVOs. These are mainly based on mixed farming, livestock production, environmental conservation and crop management. Each candidate attends an introductory week in October and then assessments normally take place in the workplace throughout the year. Short courses and visits are also arranged to cover subjects that may not normally happen in the workplace to give a wide spectrum of education with particular reference to health and safety and conservation. For those who intend to go further afield to university or college, we have information available to help you make your decision on where you want to study and the wide range of agricultural, horticultural and rural-related courses that are now available to you.

Contact: Graeme Watson

Tel: 801263

Email: graeme.watson@daff.gov.im

www.gov.im/daff



Department of Home Affairs

Royal Hall Stands 34-36

The Department of Home Affairs provides a wide range of career choices. Our remit encompasses the Isle of Man Constabulary, the Isle of Man Fire and Rescue Service, the Prison, Probation Service, Emergency Planning (Civil Defence) and Communications provision on the Island. Additionally, within the Chief Executive's Office, posts involve drafting legislation, research and risk management. Jobs are varied and challenging. Whether your interest is in social welfare, law enforcement, community safety or engineering, we have opportunities that could be of interest.

Isle of Man Constabulary

The Constabulary can offer a rewarding career but, more than this, also a challenging and demanding one in which you can grow with the job. Police work is unique, providing a variety of experiences you are unlikely to find elsewhere. There is the opportunity for dealing with people in many different

situations. All of these require a range of personal skills such as patience, courage, flexibility, understanding and the ability to think and act quickly. The Constabulary offers an interesting and worthwhile career and requires men and women who are prepared to work hard in serving the community.

www.gov.im/dha/police

Isle of Man Fire and Rescue Service

Today's Fire Service offers an exciting, varied and satisfying career for both men and women. Firefighters are trained to save life, protect property and render humanitarian services. When called to a 'shout', firefighters could be faced with any type of major or minor incident – for example a property fire, road traffic collision, flooding etc. The role requires a range of personal skills that include flexibility, reliability, common sense and the ability to work as part of a team. Recruits must be aged 18 or over, possess a satisfactory level of physical fitness and have good communication skills.

www.gov.im/dha/fire

Isle of Man Prison Service

Prison officers must hold 5 GCSEs at grade C or pass the Prison Service entry exam. Applicants must also pass a selection process designed to assess whether they have the interpersonal skills, patience and determination needed to manage prisoners in a modern prison setting. In addition to discipline officers, other roles include dog handlers, catering officers and PE instructors. The prison also has Operational Support Grade posts. OSGs have a wide range of duties including checking and supervising visitors, escorting contractors and vehicles, control room and CCTV monitoring. No formal qualifications are required for OSG posts.

www.gov.im/dha/prison

Isle of Man Probation Service

The Chief Probation Officer heads a team of fully trained probation officers covering areas such as Criminal, Family Court Welfare, Drug and Alcohol team and the Prison. Education requirements would either be a social work qualification such as a diploma in social work or a diploma in probation. University degrees in sociology, social studies or law would all be useful preparation, as would degrees in criminology and psychology. Some universities still have provision for social work training following a degree course. In addition to probation officers there are opportunities to work as Community Service Officers.

www.gov.im/dha/probation

Emergency Planning

The Emergency Planning Officer (EPO) leads a team of more than 40 Civil Defence volunteers to ensure that the Isle of Man community has assistance to deal with major incidents ranging from chemical or biological threats to floods and storm damage. They also undertake searches for missing persons including hill search and rescue. On a wider scale, the EPO promotes, develops and reviews emergency plans, which enable co-ordinated support by all Government bodies involved in the provision of emergency services. The office assists Government Departments in the development of business continuity plans aimed at preserving their functions in a crisis.

www.gov.im/dha/cdu

Communications Division

The Communications Division has responsibility within the DHA for all matters in respect of Government radio communications. The Communications Division operates and maintains the Emergency Services Joint Control Room (ESJCR), Tetra (terrestrial trunked radio) system and provides site sharing facilities for the public and private sector such as local radio stations, mobile network operators and other network providers. The ESJCR target is to answer each 999 call within 10 seconds; however the average is normally below two seconds. In addition to ESJCR operators, other roles include engineers and IT support posts.

www.gov.im/dha/cd

Contact: Tracey O'Neill

Tel: 01624 694328

Email: tracey.o'neill@gov.im

www.gov.im/dha



Department of Local Government and the Environment

Royal Hall Stands 22-23

Our name belies our diverse functions and many different fields of work, with a business that is centred on protecting the quality of life for all who live, work or visit the Isle of Man:

Food quality and safety; public sector housing; environmental protection and pollution control; planning, regulation and control of building development; health and safety at work; waste regulations and recycling; energy conservation and long term sustainability; scientific support for other Government Departments and the private sector.

Architects, chemists, environmental health officers, food safety specialists, health and safety experts, inspectors, mappers, microbiologists, planners, regulators, surveyors...and more.

Contact: Paul Lenartowicz
Tel: 01624 642250
Email: paul.lenartowicz@gov.im
www.gov.im/DLGE



Department of Trade and Industry – Job Centre

Royal Hall Stand 12

The Job Centre offers friendly and impartial support to all our clients on employment opportunities and offers a free advertising service for employers.

Contact: Mary Gaffney
Tel: 01624 682381
Email: mary.gaffney@dti.gov.im
www.gov.im/dti/jobcentre



Department of Trade and Industry – Training Services

Royal Hall Stand 11

Training Services is committed to the expansion of vocational training and education across all sectors of the economy and has forged strong links with employers and training providers in order to ensure a skilled workforce which can continue to grow and diversify the Island's economy. We administer all apprenticeships on the Island, with as many as 500 trainees under formal agreement at any one time covering a wide range of trades and professions. We provide bespoke short courses at highly subsidised prices and financial assistance for individuals and organisations who undertake any form of related vocational training.

Contact: Angus Jolly
Tel: 01624 687152
Email: angus.jolly@gov.im
www.gov.im/dti/training



Department of Health and Social Security

Royal Hall Stands 5-8

Health and social care inevitably remain at the centre of the services delivered by the Isle of Man Government and, with more than 2,500 employees, the DHSS is the Island's biggest employer. Health and social care offers a staggering array of challenging, varied and rewarding career paths and you may well be surprised at the types of jobs on offer. There's much more to the DHSS than just doctors and nurses so make sure you visit the DHSS stand and see what your future career might hold for you.

Medical Education

The Department of Health and Social Security's Medical Education team provides education and developmental support to those interested in the medical profession. Whether you are at school and want to find out more about becoming a doctor, currently undertaking your undergraduate studies at medical school and seeking elective placements, considering working on the Island at postgraduate level or if you are contemplating 'returning to work' in the medical profession – we are here to help you!

Contact: Mary Clark

Tel: 01624 650929

Email: mary.clark@gov.im

www.gov.im/dhss/about/keyll_darree/postgrad.xml

Education and Training Centre

DHSS Education and Training Centre (Nursing) provide the opportunity to study 'nursing' and gain RN BSc Hons Nursing in either the Adult or Mental Health branch of Nursing. NVQ is also offered in Health and Social Care. Advice can be given on midwifery training. A robust portfolio of education and training is offered for Health and Social Care workers and Allied Health Professionals.

Contact: Shirley Crouch

Tel: 01624 642932

Email: shirley.crouch@gov.im

www.gov.im/nursetraining

Social Services

Social Services works with vulnerable people on the Island in order to assess their needs; give advice and provide social care and support services to protect them where necessary and to seek to promote their welfare and social wellbeing. We do this in partnership with other government departments and

voluntary organisations, many of whom we support financially to provide services. This takes a wide variety of highly skilled and caring professionals.

Tel: 01624 686179

Email: customer.services@socialservices.dhss.gov.im

www.gov.im/dhss/services

Isle of Man Ambulance and Paramedic Service

The Ambulance Service can be a very rewarding career, caring for those who are either seriously ill or injured. At times the role demands quick thinking and problem solving as well as excellent communication skills. The role of the Ambulance Service is fast becoming an urgent care service where, in the future, more patients will be treated and discharged at home. Working for the Ambulance Service is a demanding role where you need to be fit, dedicated and prepared to work hard and work shifts that are sometimes considered unsociable but, as mentioned above, it does have its own rewards.

Contact: Steve Sieling

Tel: 01624 642134

Email: steve.sieling@gov.im

www.gov.im/dhss/health/primaryhealthcare/ambul.xml

Jane Crookall Maternity Unit

Midwifery services encompass antenatal, labour and post natal care and community services.

Contact: Jane Sloane

Tel: 01624 650280

Email: jane.sloane@nobles.gov.im

Energy FM

Royal Hall Stands 1-2

Energy FM is the Isle of Man's number one music station and we are now in our eighth year of serving the Island's listening public. We are the station to tune in to for local and international news, sport, community information and the best music from the last three decades, both on air and online. Our website also keeps people up to date with the latest news in depth, sport, local entertainment and community events, as well as the chance to download and listen to some of our specialist shows again. Energy FM is officially supporting Careers 2010.

Contact: Andy Wint
Tel: 01624 611936
Email: andy.wint@energyfm.net
www.energyfm.net

Engineering and Manufacturing **Royal Hall Stands 14-18**

This sector encompasses 52 companies employing 2,500 people. The sector is a highly dynamic environment, dealing with precision engineering and the production of products requiring high quality standards for use in the commercial and food industries eg: Aerospace parts, oil/gas industry valves, kettle controls, optical lenses, industrial diamonds, aircraft design, electricity generation and food manufacturing. The sector offers a varied and stimulating career with a wide range of opportunities for both females and males of all skill types eg: Planning, design, quality, purchasing, machine operators, supervisors, managers, finance, ICT and administrators.

Interested? Come and see us in the Royal Hall.

GE Aviation

GE Aviation is a world leader in the manufacture of jet engines and aircraft system products for civil and military applications and a global provider of maintenance and support services in the manufacture of components and assemblies for landing gear and actuation systems.

Contact: Chris Allen
Tel: 01624 692000
Email: chris.allen3@ge.com
www.ge.com/aviation

Manx Electricity Authority

The MEA is a statutory body charged with providing the people of the Isle of Man with a safe, reliable and economic electricity supply. The Authority has responsibility for the generation, transmission and distribution of electricity and for the billing and collection of revenue from these activities. In addition these services to the customers are enhanced by the provision of retail service centres where modern electrical appliances and authoritative advice on their use is available, coupled with a comprehensive customer service. The

Corporate Services Division provides customer services, treasury, accounting, human resources, meter reading, information technology and legal services.

Contact: Human Resources

Tel: 01624 687687

Email: mea@gov.im

www.gov.im/mea



Manx Engineers Ltd

Manx Engineers Ltd operate from a modern, purpose built factory in Ramsey. They supply precision machined and assembled components to high technology industries both on and off the Island. BAC Systems and Airbus are two of their main aerospace customers. Manx Engineers also supply a number of other industries such as medical and subsea.

Contact: Martyn Perkins

Tel: 01624 817600

Email: sales@manxengineers.com

www.manxengineers.com



Ronaldsway Aircraft Company Ltd

RLC Engineering Group is a world class provider of components and services to the aerospace industry. Our comprehensive manufacturing, assembly, treatment and testing capabilities, coupled with supply and logistics management, deliver fully integrated supply solutions.

Contact: Colin Bagshaw

Tel: 01624 820522

Email: colin.bagshaw@rlc-ronaldsway.com

www.rlc-group.com



Swagelok Ltd

Swagelok Ltd is the Isle of Man operation of Swagelok Company, a leading provider of fluid system technologies. With a presence in 57 countries, the group employs some 4,000 people globally and has a proud heritage built on high quality products and outstanding service levels. The Isle of Man is the largest plant outside of the USA and manufactures the company's valves and associated products, which are used in critical applications for process control

systems in the oil and gas, chemical, petro-chemical and power generating industries. Swagelok Ltd also supplies complex, sensitive and highly critical parts for the aerospace industry.

Contact: Helen Scott
Tel: 01624 692825
Email: helen.scott@swagelok.com
www.swagelok.com

Evolution Recruitment

Promenade Suite Stand 9

A professional and energetic recruitment consultancy that has been established to service the needs of the off-shore finance environment, Chris and Toby are themselves professionally qualified and have over 20 years combined experience in the finance sector in the Isle of Man. In this time they have had unrivalled exposure to different roles within the financial services market. This enviable experience and approach means that we can add value to both candidates and employers through both our first hand knowledge of specific roles and the skills and qualifications required to perform effectively in the finance sector.

Contact: Chris Quayle or Toby Smith
Tel: 01624 611160
Email: careers@evolution.co.im
www.evolution.co.im

Flybe

Promenade Suite Stand 4

Flybe is the UK's number one domestic airline and one of Europe's largest regional airlines, serving more than 60 destinations throughout the UK and Europe. Managing growth is an ongoing challenge, key to which is recruiting and retaining high-quality employees across every discipline of the business. From pilots to engineers, customer service to cabin crew, management to administration, we are always looking for individuals who have the personality and flexibility and, where appropriate, experience to add value to our operations. If you join us, you will become part of a company committed to developing business by developing people.

Contact: Gill Gegg
Tel: 01392 268721
Email: gill.gegg@flybe.com
www.flybe.com/careers



Financial Supervision Commission

Royal Hall Stand 27

The FSC is an independent statutory body responsible for the licensing and supervision of banks, building societies, investment businesses, collective investment schemes and corporate and trust services providers in the Isle of Man. The Commission is also responsible for the Companies Registry, which incorporates companies. The FSC employs more than 70 people. Temporary staff and specialist technical staff are also contracted as and when our business needs determine. Our people are at the very centre of the organisation and core to our strategy to meet our goals. We seek individuals who look to develop an awareness of the finance sector and understanding of its importance to the Isle of Man.

Contact: Trish Cain
Tel: 01624 689300
Email: trish.cain@fsc.gov.im
www.fsc.gov.im



Greenlight Television

Royal Hall Stand 3

Established in 1995, Greenlight Television is one of the world's major producers of motoring and motorsport television, making programmes for virtually every major broadcaster around the world, on topics as diverse as Formula One and the Island's End to End. Over the years we've invested heavily in our equipment and our facilities in Tromode are at the cutting edge of television production and include a mix of the latest tape-based HD formats and non-linear packages. But facilities alone are not enough to compete on the world stage and our staff are talented, creative and dedicated and that's what makes a winning combination.

Contact: Aisling Ridout
Tel: 01624 611601
Email: aisling@greenlight.tv
www.greenlight.tv



Hamblin Ltd

Promenade Suite Stand 6

A significant contributor to the Manx economy, Hamblin is the longest established professional managerial recruitment company in the Isle of Man. The consultancy has gained an enviable reputation in the market place for professionalism, market knowledge and effective delivery. A household name on the Island, Hamblin is able to provide the comfort of having successfully met the Island's professional, managerial and office based employment needs for over two decades.

Contact: Rebecca George

Tel: 01624 620022

Email: rebecca@hamblin.co.im

www.hamblin.co.im



HM Forces – Army

Royal Hall Stand 38

There are nine Army career groups available, which include careers in combat, officer, engineering, logistics, healthcare, administration and finance, further education, specialist careers and IT/communications. The Army also offers a range of grants, bursaries and golden hello schemes for anyone wishing to join who has already received a good standard of education or wants to pursue their education and training through the Army. Each year the Army has 13,000 job vacancies available to 16-27 year olds. An excellent package of training, travel, sporting and skills development opportunities is also available, with new recruits earning up to £241.78 per week, rising to £274 on completion of training.

Contact: Shaun Bannister

Tel: 07801 314381

Email: armysenrec.liverpool@afco.mod.uk

www.armyjobs.mod.uk



International Business School

Promenade Suite Stand 17

The Isle of Man International Business School lies at the heart of the business community on the Island and offers a range of academic courses (such as undergraduate and postgraduate business degrees and MBAs) as well as professional programmes in Management, Marketing, Accountancy and Personnel Management. We also provide ICSA courses, executive development, bespoke management training, consultancy and PRINCE 2 project management courses.

Contact: Sarah Jarvis

Tel: 01624 693720

Email: s.jarvis@ibs.ac.im

www.ibs.ac.im



Isle of Man Airport – Air Traffic Control

Promenade Suite Stand 3

The Isle of Man Airport is a key gateway to the Island and therefore must deliver facilities and services meeting the needs of our customers as well as the operating standards required by international regulations.

Contact: James Corkhill

Tel: 01624 821623

Email: james.corkhill@gov.im

www.iom-airport.com



Isle of Man College

Promenade Suite Stand 18

The Isle of Man College provides a wide range of courses from leisure classes to degree programmes. We are a college which caters for all age ranges and abilities, providing both educational and personal development opportunities to help you progress in your chosen career. Many of our courses, including our degree programmes, are available on a full-time or part-time basis to enable you to match your study needs to your lifestyle. Success breeds success. If you want to be successful, come and join our College, where we have helped many students like you to achieve their ambitions.

Contact: Jo Richardson
Tel: 01624 648292
Email: joanne.richardson@iomcollege.ac.im
www.iomcollege.ac.im



The Isle of Man College – Hair and Beauty Therapy

Promenade Suite Stand 19

Hairdressing and Beauty Therapy are 'people professions' as well as being creative and innovative. They are fun and rewarding, as well as hard work. Isle of Man College offers a fantastic opportunity to qualify as a hairdresser or beauty therapist, by developing the practical skills required and underpinning knowledge necessary for a successful career. Full and part-time courses are available.

Contact: Lindsey Jackson
Tel: 01624 648272
Email: lindsey.jackson@iomcollege.ac.im
www.iomcollege.ac.im



Isle of Man Law Society

Royal Hall Stand 21

The Isle of Man Law Society is the administrative, supervisory and regulative body for the Manx legal profession and is also responsible for education issues and the application process of trainee advocates.

Contact: Teresa Alletson
Tel: 01624 662910
Email: taa@iomlawsociety.co.im
www.iomlawsociety.co.im



Isle of Man Society of Chartered Accountants

Royal Hall Stand 19

The ICAEW (Institute of Chartered Accountants) is the largest and foremost professional accountancy body in Europe. Respected worldwide, it has 128,000 members in business, practice and the public sector in over 150 countries. The Institute also has some 10,000 student chartered accountants worldwide. The ICAEW qualification, the ACA (Associated Chartered Accountant) is recognised round the world as a prestigious professional

business qualification. The IoMSCA (Isle of Man Society of Chartered Accountants) is the local branch of the ICAEW and represents and promotes the interests of more than 500 members and 60 students of the Institute in the Isle of Man.

Contact: Cheryl Pryke
Tel: 01624 662788
Email: iomsca@icaew.com
www.icaew.com/isleofman

 **Manx2.com**

Promenade Suite Stand 1

Manx2.com is an Island-based company providing frequent flights to Blackpool, Belfast, Leeds, East Midlands, Gloucester and Newcastle. In three years we have grown to become the second largest operator on the Island. Manx2.com has a small head office team based at Ronaldsway Airport and additionally we directly contract all our flying and handling operations with partners operating on the Island. Manx2.com's core values are based around a commitment to customer service and the provision of low cost, frequent, reliable and punctual flights. We are a Manx company that's proud to offer all our customers a Manx welcome.

Contact: Judith Musgrave
Tel: 01624 822111
Email: judith@manx2.com
www.manx2.com

 **Manx Fish Producers' Organisation**

Royal Hall Stand 9

The Manx Fish Producers' Organisation is the main representative body for fishermen on the Island. We have had a stand at the careers convention for a number of years so that we can promote sea fishing and let people know of the career structure within the fishing industry. As the Island has become more affluent over the years more and more people now work in offices but there will always be those that still want to work outside to make a living. If you are one of these people then come and see us. Fishing could be for you!

Contact: Thomas Bryan-Brown
Tel: 01624 842144
Email: iomfishermen@manx.net

Manx Insurance Association

Royal Hall Stand 29

The Manx Insurance Association (MIA) represents all authorised life assurance companies on the Island. The Training and Development sub committee consists of representatives from these insurance companies. Its main activities include reviewing policies linked to training and development, sharing best practice, feeding into the executive committee and promotion of the industry. Promotion of the insurance industry takes many forms: working with the Department of Trade and Industry and the Careers Guidance Service plus local schools and colleges. Work includes school visits, open days and representation at careers conventions or similar opportunities. The staff attending on the the day will be delighted to talk about careers and educational opportunities in the insurance industry.

Contact: Malcolm Lewis

Tel: 01624 643384

Email: malcolm.lewis@axa-iom.co.im

www.mia.org.im

Medis Ltd

Royal Hall Stand 4

Medis IoM is part of the Actavis Group, one of the top five pharmaceutical companies in the world. We employ a team of six regulatory affairs specialists, who secure approval prior to patent expiries and obtain marketing authorisation. We also employ two business development officers, who sell intellectual property to international markets. And we also have three support staff.

Contact: Stuart Colligon

Tel: 01624 692962

Email: scolligon@medis.is

www.medis.is

Meteorological Office – Isle of Man Airport

Promenade Suite Stand 2

The Isle of Man Meteorological Office is based at Ronaldsway and is part of the Airports Division of the Department of Transport. Staff members are equivalent to counterparts in the British Met Office. Entry qualifications for both services are similar. The Met Office provides very interesting jobs with a

varied and demanding workload, providing information (climate data, observations, warnings and forecasts) to a vast range of users/customers. However, only occasional opportunities arise for a small intake of new staff in the British Met Office and training posts in the Isle of Man Met Office are rare.

Contact: Alan Hisscott

Tel: 01624 821640

Email: alan.hisscott@gov.im

www.metoffice.gov.uk

One World Centre

Promenade Suite Stand 13

Working in the developing world can be more than just a gap experience. There is a high demand for professional skills and expertise overseas, with careers structures for staff members operating through leading aid agencies across the world. Engineering, ICT, finance, retail and hospitality, construction and logistics are now of equal importance to the skills of medical care and education that are more often linked with working within the charitable sector. We offer guidance and information both on gap year experiences and the skills that will equip you to develop a career that could include working in the developing world.

Contact: Katie Keenan

Tel: 01624 825464

Email: katie@owciom.org

www.oneworldcentreiom.org

OSA Recruitment Ltd

Promenade Suite Stand 8

At OSA Recruitment Ltd we recognise that while leaving school and taking the first steps into your working life is very exciting, it can also be worrying and confusing. Our qualified consultants will be able to guide you with career and training advice and, using the strong relationships that we have built over many years with the Island's leading employers, we can help you look for your ideal first job. The services we offer are free to all of our candidates as the fees that we make come from our clients who use us to find the future staff that will make their businesses a success. We can help you write your CV, prepare for interviews and guide you towards a successful future career. Speak to us on our stand. OSA Recruitment Ltd: We've got the answers.


Contact: Bernadette Murphy
Tel: 01624 611161
Email: recruit@osa.im
www.osa.im

 **Paragon HR and Recruitment**
Promenade Suite Stand 5

Paragon HR and Recruitment deals with executive, permanent and temporary recruitment in the Isle of Man and internationally. Our client base encompasses established and emerging industries, from accountancy through to work focusing on yachting and aviation services.

We assist with first role, including graduate placements, by establishing a real understanding and knowledge within the areas in which we operate. The team at Paragon believes in active two way relationship management, ensuring a tailored and bespoke service relevant to each individual and organisation.

Contact: Marie Hawley
Tel: 01624 665115
Email: marie@paragon.co.im
www.paragon.co.im

 **Personnel Office – Isle of Man Government**
Royal Hall Stand 13

The Personnel Office provides recruitment services to a number of Government Departments and can provide information on a wide range of careers within the Civil Service. In addition, it can give more general information on the application and interview process and terms and conditions of employment within the Civil Service. The Personnel Office engages staff in the areas of recruitment, pensions, training, health and safety, welfare and HR management. As a provider of central support services to departments across the breadth of the Isle of Man Government, the Personnel Office is an excellent place to work and build a career as a civil servant.

Contact: Hannah Leighton
Tel: 01624 685775
Email: hannah.leighton@gov.im
www.gov.im/personnel

PDMS Business Solutions

Promenade Suite Stand 10

With headquarters in Douglas and offices in Central London, PDMS is the Island's leading software company. In addition to software developing, we provide a wide range of related IT services including consultancy, design, hosting and support and maintenance. Our teams include software developers, web designers, business analysts, project managers and infrastructure specialists. We predominantly use Microsoft technologies and are Microsoft Gold Partners.

Contact: Lindsey Finnie

Tel: 01624 664000

Email: lindsey.finnie@pdms.com

www.pdms.com

Royal Air Force

Royal Hall Stand 39

Joining the RAF today is more than just getting a job. With more than 60 branches/trades to choose from, there's likely to be a career for everyone. Although some careers require GCSEs and, in some cases, higher academic qualifications, many need no formal academic qualifications at all. Very few employers can offer you such great opportunities in an environment where you can feel you belong and where your contribution is valued.

Contact: Audrey Rutherford

Tel: 01512 361566 ext 8255

Email: afcoliverpool-areapa@careers.raf.mod.uk

www.raf.mod.uk/careers

Royal Institution of Chartered Surveyors

Royal Hall Stand 31

RICS provides the world's leading professional qualifications in land, property, construction and the associated environmental issues. The RICS has more than 100,000 qualified members and over 50,000 students and trainees in some 140 countries

Contact: Clare Simmons

Tel: 01912 211039

Email: csimmons@rics.org

www.rics.org/northwest

Royal Navy and Royal Marine Careers

Royal Hall Stand 37

Be part of something. Need to feel you are doing something vital? Royal Navy teams are to be found around the world helping to fight terrorism, peacekeeping, hunting drug shipments, providing disaster relief or protecting the marine environment. Teams serve at sea in one of our 127 ships and submarines, in the air in one of our 294 helicopters or fast jets, or on land with the Royal Marines. You will be a trained specialist in our warfare, engineering, logistics or healthcare branches and the training you receive leads to qualifications recognised by all employers. You will receive a competitive salary and have a benefits package unrivalled in the employment market today, delivering a variety of employment, job security, excellent accredited training, high-quality sports and fitness facilities, free medical and dental care, low-cost accommodation, 30 days paid leave plus public holidays and a non-contributory, index-linked pension scheme. Join the Royal Navy and you could be part of something. Visit our website or ring now.

Contact: Chief Petty Officer Geoff Jones

Tel: 01512 361566 ext. 8238

Email: nr-liverpool-ca3b@rncareers.mod.uk

www.rnjobs.com

Search & Select Offshore Ltd

Promenade Suite Stand 7

With more than 11 years of experience in assisting our candidates find their ideal role, why not let us help you? We understand the difficult decisions that our candidates have in making that next move or even first move onto the career ladder, which is why we are here to offer the assistance and advice necessary to make your job search pain free and thorough. Our team of five consultants offer an unmatched level of personal service and expertise in our specialist areas of recruitment. Specialists in accountancy, actuarial, banking, fiduciary services, IT, law, life assurance, shipping, e-gaming, i-gaming, e-commerce and manufacturing.

Executive and General Recruitment – Search & Select

Temporary Recruitment – TempsIOM

Egaming Recruitment – Egamingjobs

Contact: Sally Burman

Tel: 01624 678144

Email: sally@searchandselect.com

www.searchandselect.com



Sefton Group

Promenade Suite Stand 16

As an ever-expanding company, the Sefton Group now covers many areas of employment including hotels, bars and restaurants, cinemas, building works and future new and exciting projects. The Group's flagship hotel is the Sefton Hotel, situated prominently on Douglas Promenade. The hotel can offer a wide choice of career opportunities from administration, chefs and receptionists to the more traditional hotel work.

Contact: Elanna Swinden

Tel: 01624 645505

Email: elannaswinden@seftonhotel.co.im

www.seftonhotel.co.im



Sports Development Unit

Promenade Suite Stand 14

The Sports Development Team are part of Manx Sport and Recreation (MSR) which is part of the Department of Tourism and Leisure, Isle of Man Government. The team are based at the National Sports Centre outdoor site in Douglas and are happy to advise governing bodies, clubs or individuals with any sports development issue. The sports development team are committed to ensuring that all children regardless of age, gender, ability, background or race can participate in sport in a safe and enjoyable environment.

Contact: Paul Bridson

Tel: 01624 688592

Email: enquiries@msr.dtl.gov.im

www.gov.im/sport



Strand Cleaners and Group Companies

Promenade Suite Stand 11

Strand is a family of businesses providing support services to industry, commerce and Government Departments on the Isle of Man. Three companies make up the group: Strand Cleaners, Storall and Complete Facilities Management. Each operating within their specialist areas of expertise. Strand Group is one of the Isle of Mans largest privately owned companies, with more than 100 staff.

Contact: John Hellowell
Tel: 01624 663913
Email: strandcleaners@manx.net
www.strandcleaners.co.im

Awareness of Careers in Engineering (ACE) Project

The project was launched by the Engineering and Manufacturing Sector and Government Department of Trade of Industry in February 2008 to increase the number of local people with the skills this sector needs over the coming years.

The project has three fundamental aims:

- (i) To change people's (students, teachers, parents, adults etc) perception of Engineering and Manufacturing,
- (ii) To make these people more aware of what the Engineering and Manufacturing Sector on our island comprises and does and
- (iii) To ensure our students and parents see Engineering and Manufacturing as a viable, rewarding and long term career option here on our island.

In phase one of the project, we are focused on the Island's youth. Phase two will then see us working with those people taking A levels, Diplomas and Degrees, with phase three helping the more mature individual smoothly migrate to acquire the skills needed for the Sector. Phase two started during 2009 and phase three will start in 2010.

Phase 1 has so far seen Engineering and Manufacturing flow into all our schools and the College. Year 6 (last year of primary school) have had a fun lesson understanding that 'Engineering is all around us', while Year 7 (first year of secondary school) have taken this a stage further in a lesson by seeing 'How things work'. New for 2010 is a Year 8 lesson, 'Putting it all together', which sees further involvement and fun in an engineering way. These lessons have been given by the Engineering Sector Skills Champion, Adrian Harrison. In due course, all Years 7 to 11 will have a lesson related to their curriculum while including topics to explain what engineering and manufacturing is all about across our Island and how school subjects relate to a career within the sector.

Years 9 and 11 have had a presentation and discussion to help them make decisions for GCSE subjects and opportunities after GCSEs respectively. We have also been present at most school parents evenings for these year groups again to ensure our youngsters (including parents) are aware of the sector and how they can go about securing employment with us.

The College have continued to help the sector develop the new aerospace apprenticeship, which will see its third intake in September 2010. This scheme is a first for the sector (and the UK, we believe) in that it focuses on the actual skill needs of the companies involved and the one scheme addresses them all. The aim is to produce 'well rounded' skilled people suitable for all companies, holding a recognised qualification in the process in three years, with additional years being used for specific company/personal development needs as required.

We've developed close links with the Careers Guidance Service and personnel within the Department of Education to ensure that everyone who can provide careers guidance/support to our youngsters understands that the sector is a vibrant, clean, prosperous environment to work in, offering stimulating, varied and rewarding careers for people with a variety of skills – for both females and males alike.

Many secondary school students have visited our companies during the year to see what goes on and experience the modern, clean and friendly environment that we work in. We are planning to repeat such visits again before the end of the school year in 2010.

So a busy second year for the project, with more to come over the coming years. We hope that people are becoming more aware of the sector and so can make balanced decisions towards careers on our Island, hopefully which will involve the sector. Early indicators are that perceptions are starting to change in certain areas, and we've seen an increase in College enrolment for engineering related courses, together with our apprenticeship. Certainly good initial indicators but the project will continue at a pace to ensure we have enough locally skilled and enthused people to sustain the sector over the coming decades.

Should you require any more information on the ACE Project, the sector, or maybe would like to have a look around some of our companies, give Adrian Harrison a call on 07624 498769 or email cloud-nine@manx.net

Don't forget

The Isle of Man Schools
24th Annual Higher Education Conference
will take place on

**Thursday 17 June 2010
7pm-9pm**

**Friday 18 June 2010
9am-3pm**

**at
Ballakermeen High School**

The event will be attended by more than 70 Higher
Education Institutions.
Come along and have your questions about courses,
entry requirements and accommodation answered.

All are welcome

For information contact:
Ian Kay, Key Stage 5 Leader or
Lorraine Stigant, Sixth Form Administrator,
at Ballakermeen High School,
Telephone: 648700
or **e-mail: l.stigant@bhs.sch.im**

Acknowledgements

The Department of Education and the Department of Trade and Industry wish to thank all exhibitors for taking time out of their busy schedules to participate in Careers 2010. They would also like to acknowledge the invaluable assistance received from: the management and staff of the Villa Marina and Gaiety Theatre complex; Isle of Man College hospitality and catering staff and students; Home Strategic Ltd and the staff of the Isle of Man Government's Printing Services section.

**Department of Education
Department of Trade and Industry**

Careers 2010

**Villa Marina
Royal Hall and
Promenade Suite**

Floor Plan

Royal Hall

1-2	Energy FM	21	Isle of Man Law Society
3	Greenlight Television	22-23	Department of Local Government and the Environment
4	Medis Ltd	24	Boston Group Ltd
5-8	Department of Health and Social Security	25	Caledonian Trust (IOM) Ltd
9	Manx Fish Producers' Organisation	26	Capital International Ltd
10	Department of Agriculture, Fisheries and Forestry	27	Financial Supervision Commission
11	Department of Trade and Industry (Training Services)	28	Barclays Wealth
12	Department of Trade and Industry (Job Centre)	29	Manx Insurance Association
13	Isle of Man Government (Personnel Office)	30	Dandara / Heritage Homes
14-18	Engineering and Manufacturing	31	Royal Institution of Chartered Surveyors
19	IoM Society of Chartered Accountants	32-33	Civil Engineering
20	Anglo-Eastern Crew Management	34-36	Department of Home Affairs
		37	Royal Navy and Royal Marine Careers
		38	HM Forces - Army
		39	Royal Air Force

Promenade Suite

1	Manx2.com	11	Strand Cleaners
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5	Paragon HR and Recruitment	15	B&Q Isle of Man
6	Hamblin Ltd	16	Sefton Group
7	Search and Select Offshore Ltd	17	International Business School
8	OSA Recruitment Ltd	18	Isle of Man College
9	Evolution Recruitment	19	Isle of Man College (Hair and Beauty Therapy)
10	PDMS Business Solutions		

Cinema Times

Time of Showing	Sector Group	Schools
9.30am - 9.50am	Engineering	BHS
10.05am - 10.25am	ICT	BHS & RGS
10.30am - 10.50am	Engineering	RGS
11.05am - 11.25am	ICT	QEII
11.30am - 11.50am	Engineering	QEII
12.00pm - 12.20pm	ICT	-
12.30pm - 12.50pm	Engineering	-
2.00pm - 2.20pm	Engineering	CRHS
2.30pm - 2.50pm	ICT	CRHS & SNHS
2.55pm - 3.15pm	Engineering	SNHS
3.30pm - 3.50pm	Engineering	-
4.00pm - 4.20pm	ICT	-
4.30pm - 4.50pm	Engineering	-
5.00pm - 5.20pm	ICT	-
5.30pm - 5.50pm	Engineering	-

All presentations are open to the public

Supported by



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